# Why are you an advocate?

# **EXERCISE**

# SIX-WORD REASON

**Objective:** Briefly explain how you got here and why you're an advocate (or are about to become one).

#### Use this exercise to:

- claim your identity as an advocate (if you're just starting out).
- refocus your story (if you're already speaking as an advocate).
- pinpoint the reason you're telling your stories.
- find concise, effective language.
- generate headlines and hooks.

### The Exercise

- 1. Imagine someone asks you, "Why are you an advocate for this cause or organization?"
- 2. How would you answer them—in just six words? Not five words, not seven. Six.

## Here are a few examples:

- "An art teacher changed my life."
  - —Jamal, a board member for an organization that pairs artists with disadvantaged youth
- "Bikes opened the world to me."
  - —David, an advocate for a community-based cycling nonprofit
- "I believe nobody should be hungry."
  - -Roberta, an advocate for ending world hunger

## Some Guidelines

- Try to focus on your *personal reason*, not a goal:
  - —"I believe nobody should be hungry" vs. "I want to end world hunger."
  - —"Gilda's Club gave me a home" vs. "We should have a Gilda's Club."
- Use your six words however you'd like. Your reason may be one complete sentence, or it may be two three-word phrases. (No one's grading on punctuation, so get creative with your hyphens and dashes; they come in handy!)
- Your Six-Word Reason might capture the one moment that drove you to become an advocate, an entire lifetime, or a core belief.
- Don't worry about finding exactly the right six words. Generate as many reasons as you'd like.
- Give yourself time. Keep track of your work. Save your reasons and return to them later. We bet you'll end up using one or two when you speak.















